COMPANY PROFILE

Welcome to XContent.

We are an "in the cloud" business, perfectly positioned to enable your end-to-end cloud strategy. Technology advancement is what we do. We've embraced the cloud. We've never looked back - neither have our customers.

You're embracing new ways to create business value and grow. Through our cloud solutions, your business is always-on, your teams can operate, anytime, anywhere, any application, any device!

Inspired technology.
Inspired innovation.

You'll know it when you see it.

Our Mission

"To provide our customers with innovative solutions through leading edge cloud technology and services. To ultimately add value to their operations, increase their productivity and ensure effectiveness on a global basis."

PROUDLY SOUTH AFRICAN	XContent Business Solutions (Pty) Ltd is an independently owned South African company.	B-BBEE LEVEL 2 CONTRIBUTOR

Industry Accolades

We have proudly been recognised by Microsoft in 2017 and 2018:

- Microsoft Go-to-Market Execution Partner 2018
- Microsoft Cloud Solutions Reseller Partner of the Year 2018 - Finalist
- Microsoft Cloud Solutions Reseller Partner of the Year 2017
- Microsoft Cloud Platform Partner of the Year 2017 – Finalist

COMPANY PROFILE

Our Microsoft Resume

GOLD Cloud Platform Cloud Productivity Data Platform Data Analytics Application Development Data Center *(In Progress)*	**SILVER** Content & Collaboration Enterprise Mobility & Security Small & Midmarket Solutions
Deployment Planning Services: Desktop / SharePoint Public Cloud / Windows Azure Skype for Business / Exchange SQL Server	Microsoft Online Services Partner SAM & Movere Services (Cloud Agility Assessments)
Office 365 FastTrack Partner StorSimple Deployment Partner	Supplier Security & Privacy Assurance Program (SSPA)

Our Clients

COMPANY PROFILE

Some of our offerings

FRONTIER
Productivity reinvented.

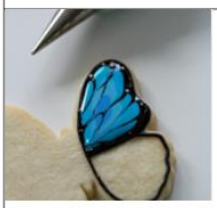
Our innovative approach to working remotely. Faster internet browsing, accessing and working with software applications such as Microsoft Office Suite or other applications with minimal data usage.

LMS365

A training solution that's different. Seamless integration. Customised for you. Deliver training anytime, anywhere and on any device through Office 365 and SharePoint. Accessible through all mobile platforms.

Migrate to the Cloud

Cloud services making your cloud journey happen. We're in the cloud migration business with a proven track record of multiple migrations to the cloud already executed. A critical services offering to minimise risk, maximise security and move your business forward.



Managed Services

Professional and managed services supporting your cloud journey. We're in the cloud business with a proven track record of multiple migrations to the cloud already executed. A critical services offering to minimise risk, manage security and avoid data loss and system downtime.

Sage on Azure

XContent's innovation of Sage on Azure takes the investment of infrastructure out of your Sage deployment. Run and deploy your Sage products and solutions within minutes—on a secure, scalable, and enterprise-proven cloud platform – Microsoft Azure.

Backup & Disaster Recovery

Our XContent Backup and Disaster Recovery methodology and technical ability (processes, tools and automation) can help reduce cost, improve reliability and productivity. Security rich and compliant across your business.

Customers focus on their core business. We evolve their technology. CSP paves the way.

SPEED
Connect your workforce anytime anywhere. Their best work- your results

AGILITY
Agility & speed of deployment (from days to hours & minutes)

COST
Cost reduction and consumption based economy – pay for what you use

SCALABILITY
Virtually unlimited scalability – infrastructure requirements, back-up, off site storage and disaster recovery

SECURITY
Always on
Always compliant

COMPANY PROFILE

Our differentiators

Our Office 365 migration track record – real highlights of solutions delivered:

CA Holdings CAH CHLOR-ALKALI HOLDINGS	• Office 365 Mail Migration • Multiple on-premise domains to single tenant in Office 365	• Completed in 2-month period • 350 users Workloads: Exchange, OneDrive for Business, SharePoint Online, Skype for Business
Paramount Group PARAMOUNT GROUP	• Google Migration to Office 365 • FastTrack Project	• Completed in 3 months • 640 Users Workloads: Exchange, Skype for Business, SharePoint Online.
Fidelity ADT FIDELITY SECURITY GROUP	• Office 365 Mail Migration • Hybrid Migration of 2500 users • O365 to O365 Migration of 2500 Users	• Hybrid Migration completed in 4 weeks • O365 to O365 migration completed in 2 weeks Workloads: Exchange, Skype for Business, OneDrive for Business. SharePoint and Teams in process.

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KingPrice Insurance	• Hybrid Migration of 850 Users	• Completed in 3 weeks
Suidwes Landbou	• 350 Users	• Staged Migration from various platforms • Completed in approx. 6 weeks Workloads: Exchange, Skype for Business, OneDrive for Business. SharePoint Project starting shortly.
Badger Insurance	• Hybrid Migration	• Office 365 Pro Plus deployed 2018
Adams & Adams	• Google Migration of 250 Users • Hybrid Migration of 350 Users	• Google Migration completed in 1 week • Hybrid Migration completed in 3 weeks Workloads used: Exchange, OneDrive for Business, Skype for Business. SharePoint starting in coming weeks
Resilient Property Fund	• Hybrid Migration of 125 Users	• Completed in 4 weeks Workloads used: Exchange, SharePoint Online, OneDrive for Business, Skype for Business
BetterLife Group	• Hybrid Migration of 500 users • Deployment and Configuration of Office 365 Pro Plus • Users scattered throughout South Africa	• Migration completed in 5 Weeks Workloads: Exchange, OneDrive for Business and Skype for Business.

COMPANY PROFILE

Sebata Case Study

SEBATA GROUP HOLDINGS A MICROmega Group Company	"Sebata, a subsidiary of MICROmega, a diversified publicly traded South African services group, has been focused on helping clients in the Republic's public (local government) sector for over four decades.
Lately that assistance has been complicated by a growing client resources gap around budgets, assets and on-site tech expertise, slowing service to citizens. To solve this, Sebata, with the help of its implementation partner, XContent, has embraced the cloud — at one stroke simplifying multiple client deployment, support and cybersecurity issues." - Gerrit Deyzel, ICT Manager, Sebata	

Read the official Microsoft case study here.

Sebata Municipal Solutions – An updated case study

"Since the original case study, **37** municipalities on now live on the Azure platform!

We're now also leveraging the **dev ops** tools for application insights to enhance our apps in Azure.

Next is Azure based **disaster recovery** for our clients to unlock the additional benefits of the cloud (including dev environment and active directory in Azure).

Moving away from on premise has brought **twenty-first century technology** to local municipalities! Azure makes our planning and service offering broader".

Gerrit Deyzel – ICT Manager

SEBATA GROUP HOLDINGS A MICROmega Group Company

BetterLife - A case study

"Flexibility has been a big benefit via CSP licensing program. We are not bound by a long term agreement with upfront payment.

Comparing with previous years actual spend, there has been definite cost savings and return on investment".

Currently we have 450 users on CSP. "

Pierre van Lelyveld – Group ICT Executive

Inquba - A case study

"The benefit is the **convenience** and being **easy** to do. We were unable to sustain the amounts coming off a credit card to keep going.

CSP changed that world for us and ensured **business certainty.** Azure services will not be switched off. This was a huge concern.

CSP means we are now somebody and getting attention from Microsoft. We are transforming the relationship. We're having the **right kind of conversations** all due to the CSP program."

Greg Madytinos – Development Manager

COMPANY PROFILE

Through listening, understanding and delivering, we solve your business challenges. Giving you the edge. You respond faster to tasks at hand, you become more agile, you grow and retain the value of your most important asset, your people! You are empowered to deliver exceptional customer experience. You leverage practical yet advanced technologies to reduce costs, mitigate risk, enhance security and maintain transparency.

Let's make speed, agility, growth and trust come alive in your business.

SPEED (productivity)	AGILITY (optimisation)	GROWTH (client connection)	TRUST (the currency of business)
Do your best work every time from anywhere.	Quicker to react, more secure, reducing cost, optimising your operations, processes and technology.	Deliver great customer experience, seek out new customers and leverage your existing ones.	It's not an afterthought. Built right in. Your business safeguarded and risk ready.

We're in the news!

2018 ITWeb feature – Microsoft Award Winner **2017 ITWeb feature – Microsoft Award Winner** **BrainStorm Magazine feature**	**Voices of Leaders interview** **Voice of Leaders Time Magazine feature** **Data Storage Roundtable**

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